



Naples Area Board of REALTORS®



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www.NABOR.com  
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November 2016

1455 Pine Ridge Road  
Naples, FL 34109

### Overall Market Statistics by Price

	# Pending						# Closed						Median Closed Price (,000's)						Inventory			Average DOM			
	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	Nov 2015	Nov 2016	% Chg.	
	\$0-\$300K	363	323	-11%	4,978	4,014	-19%	264	285	8%	4,846	4,051	-16%	\$ 213	\$ 219	3%	\$ 199	\$ 215	8%	1,103	1,529	39%	51	77	51%
\$300K-\$500K	203	183	-10%	2,563	2,339	-9%	137	139	1%	2,398	2,155	-10%	\$ 375	\$ 370	-1%	\$ 375	\$ 377	1%	1,072	1,524	42%	68	77	13%	
\$500K-\$1M	138	123	-11%	1,659	1,553	-6%	93	95	2%	1,484	1,442	-3%	\$ 700	\$ 650	-7%	\$ 669	\$ 650	-3%	976	1,411	45%	98	109	11%	
\$1M-\$2M	57	47	-18%	727	596	-18%	36	29	-19%	646	585	-9%	\$ 1,280	\$ 1,380	8%	\$ 1,325	\$ 1,325	0%	460	654	42%	117	111	-5%	
\$2M+	43	37	-14%	489	382	-22%	28	24	-14%	426	338	-21%	\$ 3,225	\$ 3,165	-2%	\$ 3,250	\$ 3,125	-4%	484	615	27%	222	147	-34%	
<b>TOTAL</b>	<b>804</b>	<b>713</b>	<b>-11%</b>	<b>10,416</b>	<b>8,884</b>	<b>-15%</b>	<b>558</b>	<b>572</b>	<b>3%</b>	<b>9,800</b>	<b>8,571</b>	<b>-13%</b>	<b>\$ 318</b>	<b>\$ 303</b>	<b>-5%</b>	<b>\$ 305</b>	<b>\$ 318</b>	<b>4%</b>	<b>4,095</b>	<b>5,733</b>	<b>40%</b>	<b>77</b>	<b>88</b>	<b>14%</b>	
													Median > \$300K	\$ 533	\$ 519	-3%	\$ 519	\$ 520	0%						

### Overall Market Statistics by Area

	# Pending						# Closed						Median Closed Price (,000's)						Inventory			Average DOM		
	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	Nov 2015	Nov 2016	% Chg.
	Naples Beach	144	114	-21%	1,997	1,559	-22%	119	94	-21%	1,952	1,547	-21%	\$ 750	\$ 762	2%	\$ 700	\$ 730	4%	884	1,333	51%	92	95
North Naples	215	190	-12%	2,742	2,396	-13%	138	171	24%	2,575	2,315	-10%	\$ 405	\$ 350	-14%	\$ 368	\$ 379	3%	1,173	1,672	43%	79	92	16%
Central Naples	128	128	0%	1,790	1,517	-15%	91	92	1%	1,703	1,442	-15%	\$ 240	\$ 239	0%	\$ 220	\$ 239	9%	485	701	45%	63	70	11%
South Naples	134	126	-6%	1,764	1,460	-17%	91	113	24%	1,623	1,412	-13%	\$ 227	\$ 225	-1%	\$ 219	\$ 234	7%	633	872	38%	59	83	41%
East Naples	171	147	-14%	1,974	1,817	-8%	110	93	-15%	1,807	1,732	-4%	\$ 279	\$ 300	8%	\$ 265	\$ 290	9%	825	1,028	25%	77	87	13%
Immokalee/Ave Maria	7	4	-43%	66	51	-23%	5	5	0%	56	41	-27%	\$ 200	\$ 263	32%	\$ 206	\$ 243	18%	28	52	86%	72	78	8%
<b>TOTAL</b>	<b>799</b>	<b>709</b>	<b>-11%</b>	<b>10,333</b>	<b>8,800</b>	<b>-15%</b>	<b>554</b>	<b>568</b>	<b>3%</b>	<b>9,716</b>	<b>8,489</b>	<b>-13%</b>	<b>\$ 316</b>	<b>\$ 303</b>	<b>-4%</b>	<b>\$ 305</b>	<b>\$ 317</b>	<b>4%</b>	<b>4,028</b>	<b>5,658</b>	<b>40%</b>	<b>75</b>	<b>86</b>	<b>15%</b>

### Legend

Geographic Location	USPS Zip Codes
Naples Beach:	34102, 34103, 34108
North Naples:	34109, 34110, 34119
Central Naples:	34105, 34105, 34116
South Naples:	34112, 34113
East Naples:	34114, 34117, 34120, 34137
Immokalee/Ave Maria:	34142

Calculations are based on property listings that exist within Southwest Florida MLS. Only properties in Collier County, excluding Marco Island, are included. \*Counts for breakdowns of available inventory for prior years are unavailable. \*\*Median Sold Prices are unavailable for periods with zero sales reported. The median refers to the middle value in a set of statistical values that are arranged in ascending or descending order, in this case prices at which homes were actually sold. Data entry anomalies and non-Naples zip codes may result in minor discrepancies. However, these anomalies are statistically insignificant. Single Family Homes are tabulated using properties with a building design of Single Family, Villa Detached, or Manufactured. Condo units are tabulated using properties with a building design of Low-Rise, Mid-Rise, High-Rise or Villa Attached.





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### Condominium Market Statistics by Price

	# Pending						# Closed						Median Closed Price (,000's)						Inventory			Average DOM			
	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	Nov 2015	Nov 2016	% Chg.	
	\$0-\$300K	235	207	-12%	3,248	2,644	-19%	177	196	11%	3,201	2,711	-15%	\$ 195	\$ 204	5%	\$ 187	\$ 199	6%	768	1,181	54%	51	85	67%
\$300K-\$500K	100	76	-24%	1,070	864	-19%	65	54	-17%	968	790	-18%	\$ 355	\$ 360	1%	\$ 362	\$ 365	1%	487	730	50%	75	95	27%	
\$500K-\$1M	53	54	2%	676	551	-18%	36	34	-6%	636	506	-20%	\$ 725	\$ 735	1%	\$ 683	\$ 690	1%	322	491	52%	114	97	-15%	
\$1M-\$2M	20	17	-15%	273	244	-11%	15	12	-20%	242	222	-8%	\$ 1,285	\$ 1,275	-1%	\$ 1,303	\$ 1,300	0%	133	240	80%	95	123	29%	
\$2M+	14	15	7%	127	110	-13%	8	8	100%	98	82	-16%	\$ 3,000	\$ 3,362	12%	\$ 2,960	\$ 2,812	-5%	66	120	82%	92	184	100%	
<b>TOTAL</b>	<b>422</b>	<b>369</b>	<b>-13%</b>	<b>5,394</b>	<b>4,413</b>	<b>-18%</b>	<b>297</b>	<b>304</b>	<b>2%</b>	<b>5,145</b>	<b>4,311</b>	<b>-16%</b>	<b>\$ 258</b>	<b>\$ 251</b>	<b>-3%</b>	<b>\$ 249</b>	<b>\$ 255</b>	<b>2%</b>	<b>1,776</b>	<b>2,762</b>	<b>56%</b>	<b>68</b>	<b>92</b>	<b>35%</b>	
													Median > \$300K	\$ 480	\$ 507	6%	\$ 505	\$ 510	1%						

### Condominium Market Statistics by Area

	# Pending						# Closed						Median Closed Price (,000's)						Inventory			Average DOM		
	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	12-month ending 11/2015	12-month ending 11/2016	% Chg.	Nov 2015	Nov 2016	% Chg.	Nov 2015	Nov 2016	% Chg.
	Naples Beach	96	74	-23%	1,221	926	-24%	73	59	-19%	1,199	929	-23%	\$ 560	\$ 750	34%	\$ 584	\$ 650	11%	395	717	82%	79	111
North Naples	111	109	-2%	1,441	1,231	-15%	78	91	17%	1,373	1,170	-15%	\$ 254	\$ 265	4%	\$ 255	\$ 255	0%	480	771	61%	68	88	29%
Central Naples	68	68	0%	945	768	-19%	47	53	13%	891	750	-16%	\$ 189	\$ 193	2%	\$ 171	\$ 187	9%	232	365	57%	54	69	28%
South Naples	77	81	5%	1,094	917	-16%	57	80	40%	1,027	899	-12%	\$ 170	\$ 209	23%	\$ 180	\$ 195	8%	380	519	37%	68	89	31%
East Naples	66	35	-47%	659	526	-20%	40	19	-53%	623	517	-17%	\$ 277	\$ 260	-6%	\$ 245	\$ 270	10%	270	361	34%	66	122	85%
Immokalee/Ave Maria	1	1	0%	8	5	-38%	1	1	0%	8	4	-50%	\$ 235	\$ 249	6%	\$ 180	\$ 226	26%	4	9	125%	13	76	485%
<b>TOTAL</b>	<b>419</b>	<b>368</b>	<b>-12%</b>	<b>5,368</b>	<b>4,373</b>	<b>-19%</b>	<b>296</b>	<b>303</b>	<b>2%</b>	<b>5,121</b>	<b>4,269</b>	<b>-17%</b>	<b>\$ 256</b>	<b>\$ 251</b>	<b>-2%</b>	<b>\$ 249</b>	<b>\$ 253</b>	<b>2%</b>	<b>1,761</b>	<b>2,742</b>	<b>56%</b>	<b>68</b>	<b>92</b>	<b>35%</b>

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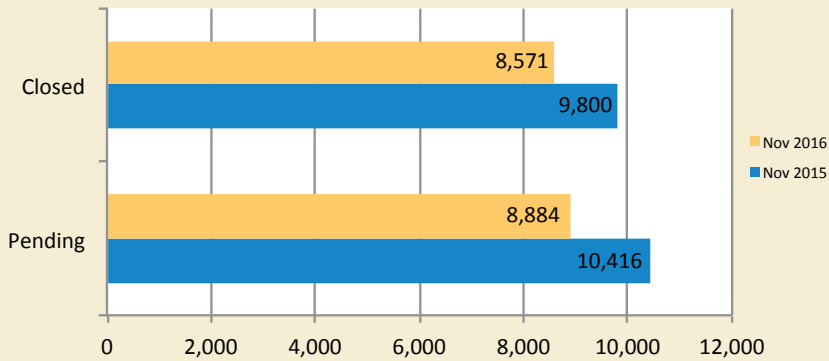
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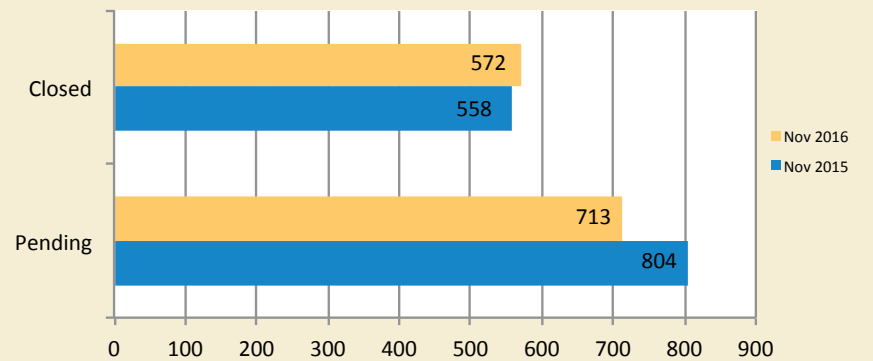
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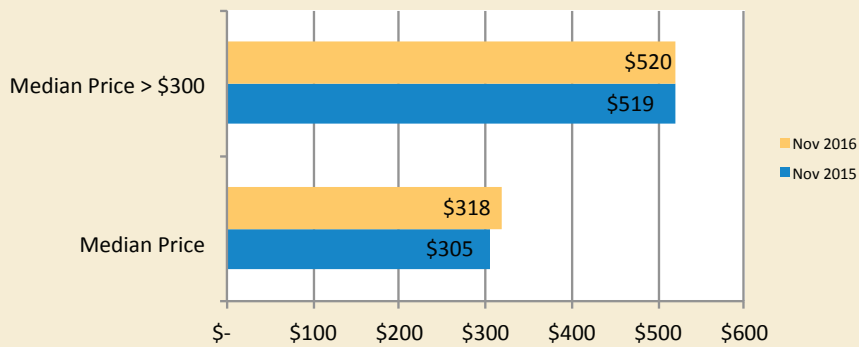
### Most Recent 12 Months



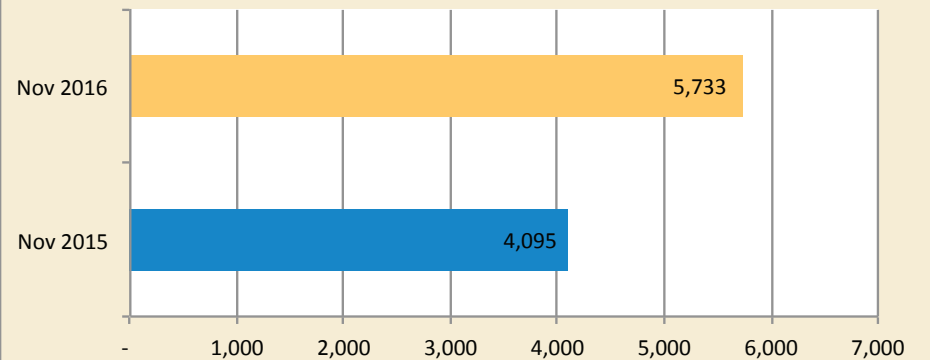
### Month to Month



### Median Closed Price (,000's) 12 Months Ending



### Inventory



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